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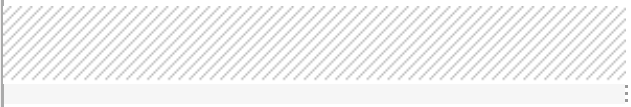
BT Selects Outstart to Deliver a Learning Content Management Platform to the Royal Navy

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Contract represents a major Learning Content Management Solution deployment as part of the Defence Learning Portal (DLP) - Europe's largest learning system

London, UK, BT Global Services has selected OutStart to provide the Learning Content Management System to support the Royal Navy's prestigious Type 45 training content development programme.

Using OutStart Evolution LCMS, the Type 45 Training Unit will develop, roll out and track the progress of over 50 eLearning courses designed specifically for trainee operatives of the new Type 45 Destroyer. The tailored courses will bring together contributions from Royal Navy's subject matter experts, as well as information and media rich content in the form of simulations and emulations - all delivered via the Defence Learning Portal (DLP).



Hugh Macken, BT spokesperson said: "OutStart's pedigree in the defence sector is impressive and its LCMS solution was highly favoured by BT's customers. OutStart's software met the strict development standards and functionality requirements of the Royal Navy Type 45 training unit. It needed a learning content platform sophisticated enough to provide a true single source development environment allowing learning content to be deployed in multiple locations and in multiple formats. As such, greater value, use and portability of the content are ensured for the future of Type 45 and the Royal Navy. I found Outstart very easy to work with and they handled the commercial aspects of the deal with commitment and flexibility"

Simon Lees, Royal Navy Lt Commander, adds: "The Type 45 Training Unit is delighted to be the first Defence Learning Portal user to engage with Outstart's Learning Content management System. As the Maritime Warfare School embraces elearning and the synthetic training paradigm, I anticipate that the significant advantages Outstart brings will drive even greater efficiencies into both the development and delivery of training for the Royal Navy."

Peter Nicol, OutStart's EMEA VP says: "Our deep understanding of this sector, the proven success of our products and our effective relationship with BT ensured we were able to provide a solution that matched the needs of the Royal Navy precisely. OutStart is uniquely positioned to satisfy the learning content development and delivery needs of the defence sector and we are proud to be delivering an LCMS implementation of this scale through DLP."